

/ EXHIBITION CONDITIONS

1. General stipulations

The entry form is also a contract (hereinafter Application contract). The Application contract is filled in by the exhibitor and must be submitted to the organizer by the date specified as the application deadline. The Application contract should be sent to: BugarekReklama Agency Ltd., 147 Tsarigradsko Chaussee, 1784 Sofia, Bulgaria. The Application contract is legally binding for the exhibitor and is valid as an irrevocable agreement at the time when the exhibitor signs it. The organizer will not consider the Application contract with reservations. The prices valid for the exhibition are stated in front page of the Application contract. The indication of the exhibition programme is the proviso for the exhibitor to participate in the event. The exhibitor may exhibit only the objects listed in the Application contract. The exhibitor acknowledges and accepts the exhibition conditions by signing the Application contract. The organizer reserves the right to decide upon admitting the exhibitor or the exhibits to the event. The minimum exhibition space that the exhibitor can order covers 12 sqm of the unequipped indoor exhibition space, and 20 sqm of the unequipped outdoor exhibition space. The exhibitor undertakes to stick to the entry term.

2. Granting the exhibition space

Inland and foreign exhibitors, whose exhibits meet the topic of the exhibition, may exhibit on the exhibition. It is in the interest of the organizer that the exhibition would succeed, therefore it is him who decides upon admitting the exhibitor to the exhibition and granting him the exhibition space. The organizer reserves the right to grant up to approximately 10 % of the exhibition space more or less. Each modification of the granted exhibition space should be previously approved by the organizer. The organizer may displace the space or close the entrance and exit doors of the halls; if necessary, he may even perform other changes regarding the exhibition space. It is in the organizer's competence to decide upon these modifications, always in the interest of the exhibition. The exhibitor should be aware that the organizer for whatever reason not be able to give at disposal to the exhibitor the already granted exhibition space, the exhibitor is entitled to the reimbursement of the sum he had paid.

3. Cancellation of the entry form/agreement

In case of cancellation of the Application contract on the part of the exhibitor, the exhibitor undertakes to pay to the organizer:
- 40 % of the price of the exhibition space; if he cancels the entry form/agreement more than 60 days prior to the beginning of the exhibition,
- 100 % of the price of the exhibition space; if he cancels the entry form/agreement less than 60 days prior to the beginning of the exhibition.

4. Registration fee, the obligatory inscription in the catalogue

Every exhibitor is obliged to pay registration fee for each represented company and fee for the co-exhibitor and others as agreed with the Application contract. The catalogue data are in Bulgarian and English and depend of decision of organizer. The exhibitor must supply the data to be included in the catalogue 60 days prior to the beginning of the exhibition at the latest. If the data are supplied later than 60 days prior to the beginning of the exhibition, or the exhibitor fails to supply data, there will be only general data about the exhibitor included in the catalogue. The inclusion of the exhibitor in an appendix to the catalogue is considered equal to the obligatory inscription in the catalogue.

5. Payment

The exhibitor undertakes to pay the exhibition stand, exhibition registration fee, registration fee for each represented company and the obligatory inscription in the exhibition catalogue at the prices stipulated and stated in the Application contract. The taxes are paid by the exhibitor. Once the Application contract, signed by the exhibitor, is submitted to the organizer, the exhibitor will receive a pre-invoice which he should pay on the whole amount and without any deduction settle, within the term stated on the pre-invoice. The prepayment on the basis of the pre-invoice is the condition of the admission (participation) of the exhibitor. In case the payment term is exceeded, the organizer charges to the exhibitor also the legal interest for delay. The organizer shall issue an invoice within the terms of Bulgarian legislation.

6. Confirmation of the Application contract

On the basis of the paid sum of the invoice the organizer issues to the exhibitor a confirmation of the granted exhibition space together with the location.

7. Cancellation of granted exhibition space

The organizer has a right to refuse the Application contract resp. to annul the issued confirmation stated in item 6 of the Application contract in the following cases:

- if in the time of application the exhibitor is in composition, bankruptcy- or winding up proceedings,
- if there are outstanding debts of the exhibitor towards the organizer, arising from the previous exhibitions,
- if the objects which are to be or are already exhibited on the exhibition do not suit the topic of the exhibition,
- if the exhibitor fails to supply document required by the organizer (itemized under 14).

8. Term and place of exhibition

If the exhibition has to be shifted (postponed or started earlier), if its duration has to be shortened or extended, or if it has to be displaced, the exhibitor doesn't have a right either to cancel the exhibition or to claim indemnity. If the exhibition can't be performed for the reasons beyond the control of the organizer (force nature, riot, etc.), the organizer may require of the exhibitor a payment in the height up to 40 % of the price of the exhibition stand. However, the organizer is not entitled to such a right, if he himself is responsible for the failure of the exhibition.

9. Technical conditions

Exhibitors constructing their exhibition stand by themselves or third parties that are assigned with this activity shall mandatorily sign a separate contract with the organizer. The constructor should submit to the organizer a stand plan - of the set-up of the equipment of his exhibition stand. The stand plans should be presented for confirmation by the organizer prior to the beginning of assembling within the terms of the separate contract. The stand plans must meet the requirements listed in the contract. When assembling the exhibition stand, the exhibitor may not usurp the area beyond his allocated exhibition space; he should entirely stick to the instructions for the exhibitors.

10. Permanent tickets for the exhibitors

After the confirmation of the exhibition stand the exhibitor receives free of charge pass-cards (permanent tickets for the exhibitors) for his staff working on the exhibition stand. In case of misuse of the permanent tickets for the exhibitors, the organizer reserves the right to take the permanent tickets away.

11. Assembling, disassembling

Working hours for assembling and disassembling are listed in the contract under item 9. The assembling and disassembling terms stated in the information for the exhibitors should be strictly observed.

If the disassembling term is exceeded, the organizer is entitled to disassemble the exhibition stand at the expenses and risk of the exhibitor. Once disassembling is completed, the exhibitor should restore the exhibition stand. In the negative, he is obliged to refund to the organizer the damage on the whole. When setting the exhibition stands up and when equipping them, during the assembling and disassembling, the exhibitor resp. company setting up the exhibition stand should above all consider and act in accordance with:

- regulations on safety and health at work
- regulations on fire safety
- technical regulations and standards
- general conditions of work on the exhibition grounds
- instructions of the organizer.

The exhibitor is not allowed to remove the exhibits from the exhibition stand until the exhibition is over. He may leave the exhibition stand before time only on the basis of a written approval of the organizer.

12. Warranty and insurance

1. The organizer will not be held responsible for damage, loss, destruction or theft of the property of the exhibitor resp. property of the company setting up the exhibition stand (e.g. exhibits, equipment, etc.), their staff and third parties, as well not for damage occurred to the exhibitor resp. company setting up the exhibition stand, their staff and third parties, caused by fire, storm, hail, strokes of lightning, breakage, water overflow, theft or for whatever other reason. The organizer will not be held responsible for damage, loss, destruction or theft of the property of or injury to a third party, caused by the exhibitor resp. company setting up the exhibition stand at the stand itself or on the exhibition grounds. The exhibitor resp. company setting up the exhibition stand obtains the corresponding insurances at his own expense. The Organizer shall provide the general security of the exhibition and shall not bear responsibility for damages and losses at the exhibition stands caused to the Exhibitor by third parties within the working hours of the exhibition.

2. The exhibitor resp. company setting up the exhibition stand will be held responsible for the damage or injury caused to the organizer and/or to a third party at the exhibition stand resp. exhibition grounds, either by himself or by his staff. The organizer doesn't assume any warranty for the vehicles left on the fair grounds or parking place by the exhibitor, his employees or people authorized by him resp. by the company setting up the exhibition stand. There is no warranty for the insufficient inscription in the exhibition catalogue (i. e. typographical, formative errors, wrong translation or failure of the inscription, etc.). The exhibitor is not allowed to cede the granted exhibition or advertising space resp. parts of them to any third person. In case of violation the organizer reserves the right to charge to the exhibitor additional 100 % of the price of the granted exhibition resp. advertising space.

13. Presentations

At the submission of this entry form and the agreement, the exhibitor must notify the organizer in writing about every event intended to be held within the exhibition space (e.g. musical shows, other shows etc). The exhibitor should obtain a written approval of the organizer for all kinds of presentations he intends to perform on the granted exhibition space. The organizer will decide to issue a written consent upon a previous submission of all adequate documents issued by the competent administration bodies.

The organizer is entitled to restrict or prohibit the presentations causing noise, dirt, dust, gas escape resp. in whatever way hindering the course of the exhibition, in spite of the fact that he has already issued a written consent for the presentations. The presentations may be performed exclusively on the granted exhibition space.

14. The exhibitor's occupation - documents

The organizer has the right to require from the exhibitor the submission of the following documents:
- business permit or business registration certificate issued by a relevant authorized office, which proves that the exhibitor fulfills the conditions of conducting business as set by law,
- relevant sanitary and veterinary certificate issued by an authorized inspectorate, if the exhibitor plans to trade in foodstuffs and general consumer goods, to organize food tastings or demonstrations of general consumer goods or to perform catering services.
The organizer has the right to reject the application by the exhibitor if the latter fails to supply the required documents.

15. Photographing and drawing

The organizer has a right to take photographs of the exhibitions stands and exhibits, to draw them or to shoot them on a film resp. on a video tape, as well as to use the material for his personal- or for general use. The exhibitor renounces all contestations arising from copyright. Photographing, drawing or shooting are not allowed without the permission of the organizer; this exception is possible only on the exhibitor's own exhibition stand.

16. Cleaning of the exhibition stand

The organizer provides for the cleaning of the fairgrounds and passages in halls. Cleaning of the exhibition stand is the obligation of each separate exhibitor; upon the order the cleaning may be assumed by the organizer or by an organization appointed by him at the expenses of the exhibitor.

17. Forwarding Services, Customs Clearance and Insurance

The exclusive and official forwarding agent on the territory of the IEC is: Expo Logistik Ltd. Phone: (+359 2) 9655 296, (+359 2) 9655 297; Fax: (+359 2) 9655 258, e-mail: expologistik@iec.bg.

18. Jurisdiction

The organizer and the exhibitor undertake to settle all eventual disputes in an amicable way. If a dispute can't be settled in this way, the contractual parties agree to confer jurisdiction to the Arbitration court at the Bulgarian Chamber of Commerce and Industry.

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Allocation of stand space begins: **16.06.2012**

/ Application and contract form

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We accept all terms of participation of this entry form/agreement. We allow the organiser to use our data from this entry form/agreement for his own purpose and also to give them to third parties.

\ In case you would like to register more than 3 companies please copy this form.

/ - Place/Date

/ - Stamp/Sign

06-08.03.2013

Bulgaria, Sofia, www.machtech-metal.bg

Bulgarreklama Agency
Tsarigradsko shose 147
BG - 1784 Sofia
Bulgaria

T: +359 2 9655 220
F: +359 2 9655 231
e-mail: bulgaria@icm.si
e-mail: machtech-expo@iec.bg



Allocation of stand space begins:

16.06.2012

/Your exhibition booth

V1 - (/from 12-23 m²)



/ corner

/ Specification

- / wall panels (white)
- / carpet (2 . .) / utility space & shell (cca 2 sqm)
- 1x / 1x door
- 1x / 1x table
- 4x / 4x chairs
- 1x (- 100x100x50) / 1x info counter (white - 100x100x50)
- 1x (30 x 150) / 1x Company logo (30 x 150)
- (1 . /4 . .) / spot light (1pce/4 sq.m.)
- / FREE internet access

V2 - (/from 24 m²)

/ Specification

- / wall panels (white)
- / heuga - carpet (4 . .) / utility space & shell (of app. 4 sq.m.)
- 1x / 1x door
- 2x / 2x tables
- 8x / 8x chairs
- 2x (-100x100x50) / 2x info counter (white - 100x100x50)
- 1x (30 x 150) / 1x Company logo (30 x 150)
- (1 . /4 . .) / spot light (1pce/4 sq.m.)
- / FREE internet access



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Allocation of stand space begins:

16.06.2012

YOUNG ENTREPRENEUR PACKAGE



ICM d.o.o.

14

ICM and Bulgarreklama Agency are convinced, that professional trade fairs are the most effective way to reach customer target groups. Take advantage of this unique marketing tool under best conditions, intended **exclusively** for **YOUNG ENTREPRENEURS** - those who have been registered in the last 14th months prior to the opening of the trade fair.

* **40%** discount on indoor exhibition space up to 24 sqm.

* Marketing & Business package (newsletter, internet, press box, ..., etc)

06-08.03.2013

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Allocation of stand space begins:

16.06.2012

V3 / GROUP exhibition stand includes

- / equipped exhibition space 6 - 9m²
- / info counter with shelf 1x
- / table 1x
- / chairs 4x
- / LOGO of company 1x
- / electric power supply 1x
- / WiFi 1x
- / use of utility space
- / Hostess
- / registration fee 1x
- / inscription in web catalogue

